**Andrea FAENZA**

**INTERNATIONAL PROJECTS & BUSINESS DEVELOPMENT**

More of 20 years of international experience

**SUMMARY**

24 years of international management experience in Europe, Asia, Africa and Middle East. Used to work in multicultural environments and oriented to the client satisfaction.

**COUNTRIES WORKED IN**

Vietnam, UAE, Russia, Ukraine, China, Korea, Kuwait, France, Spain, United Kingdom, Qatar, Kazakhstan, Norway, Angola, Italy, Thailand, Indonesia, Malaysia, Germany, Japan, Algeria, Nigeria.

**PERSONAL INFO AND CONTACTS**

Year of Birth 1969

Nationality Italian

Gender Male

Email afaenza@fastmail.fm

WhatsApp +84 1697360533

**LANGUAGES**

English fluent

French fluent

Spanish fluent

Russian basic

Arabic basic

Vietnamese basic

Italian mother language

**EDUCATION**

1988 - 1994 University of Bologna (Italy) Master of 5 years in Electro-Mechanical Engineering with honors.

1997 ISO 9001 lead auditor training course

1998 Postgraduate Master in Project and Quality management.

**EXPERTISE & SKILLS**

* Business strategy and development
* Costs monitoring and budgeting
* Business planning
* Project management
* Quality management
* Risk assessment
* Negotiation
* Process optimization and improvement
* Problem solving
* Business strategy
* Auditing internally and externally (contractors and suppliers)
* Recruiting and coordinating teams
* Technical bids
* Oil&Gas Offshore and Onshore / Mechanical / Energy / Chemical
* Claims Management
* Contract Management
* Business strategy and development

**WORK EXPERIENCE**

**From Feb 2017 to Dec 2018 in Vietnam**

**Project Manager**

**Nghi Son Refinery**

Nghi Son refinery is the biggest refinery in Vietnam with a designed capacity of 10 million tons of crude oil (Kuwait blend) per year with possibility to increase to 20 million tons. NSRP is a partnership between Idemitsu, Petrovietnam, Kuwait Petroleum International and Mitsui.

Main contractor was JGCS, a consortium between JGC, Chiyoda, Technip, SK and GS.

**From Feb 2015 to Jan 2017 in Spain and Algeria**

**Project Coordinator**

**TOUATGAZ**

TouatGaz is a partnership of SONATRACH and GDF-SUEZ (now ENGIE). The project consisted in engineering, procurement, construction, commissioning and startup of gas processing facilities and associated pipelines for an estimated capacity of sale gas of 13MMm3/d at the end of 2018. The main EPC contractor was Tecnicas Reunidas and the capex was around 1 billion USD. The facilities included the development of 25 wells and the associated gas gathering systems, gas and condensate processing units, compressors, Hg, H2S and CO2 removal units, as well as dehydration units and residual waters treatment units. Around 150 km of pipeline connection completed the work.

**From Jan 2014 to Jan 2015 in Kazakhstan and Russia**

**Quality Assurance Manager**

**Chevron**

Future Growth Project (FGP) was a project with a capex around 20 bils USD developed by TCO, the Kazakh branch of Chevron. Scope of the project is to double the production of the Tengiz field with an increase of 260 MBOPD. Partners are ExxonMobil, KazMunaiGas and Lukoil. Main EPC Contractor was KPJV, a joint venture of FLUOR and Worley Parson.

**From Aug 2009 to Oct 2013 in France, Italy, Angola, Korea, Norway and Scotland**

**Deputy Project Manager and Quality Manager**

**TOTAL**

Pazflor was a 9.6 billion USD project located 150 kilometers offshore Angola in deep waters (600 to 1,200 meters). The project scope consisted in a FPSO, two subsea production systems encompass 49 wells and three subsea separation units (world first). TECHNIP, DSME, FMC and SBM were the main contractors.

Tempa Rossa was a 1.5 billion USD refinery project in the south of Italy. The scope included the construction of an oil center to treat a production of 50000 bpd with a relevant presence of H2S. Tecnimont was the main contractor.

**Nov 2007 to Jun 2009 in Kazakhstan**

**Project Coordinator**

**KPO**

KPO (Karashaganak Petroleum Operations) was a joint venture between ENI, British Gas, Chevron and Lukoil. UGP (Uralsk Gas Pipeline) project was a 150 Km gas pipeline (sweet service) in the West Kazakhstan oblast. The value of the project was around 200m USD. Kazstroyservice (KSS) was the main contractor.

**Oct 2006 to October 2007 in Qatar**

**Certification Manager**

**Qatargas**

Qatargas’ QGX II project consisted in 2 LNG trains (4 and 5) for around 4.4 billion USD to produce 7.8 million tons of LNG per year from natural gas collected in the North Field off the coast of Ras Laffan. Main contractor was a joint venture between Chiyoda and Technip.

**Jan 2005 to Sept 2006 in Nigeria**

**Company Quality Manager**

**Saipem of ENI group**

Directed the quality department in West Africa: more than 50 people, locals and expatriates.

Managed a portfolio of projects like Total’s AKPO (offshore project of 200m USD related to the supply of jackets, umbilicals, flowlines/pipelines and risers for the Amenam platform), SHELL’s GBaran (a steel duplex 40’’ gas pipeline from the Bayelsa state for a total capex of 700mUSD), AGIP’s Okpai (gas turbine combined cycle power station of 400mUSD), NLNG’s Bonny Island Terminal (slug catcher for an LNG train of 200m USD)

**Sept 1994 to Dec 2004 in Korea and China**

**International Account Manager**

**Samputentili (now SAMP) of Maccaferri group**

Samputensili produced high precision mechanical tools and machines for automotive, aerospace, marine and energy sectors. At the beginning I was quality engineer and later on I was assigned to follow the Far East markets initially as assistant and after as responsible. In 1998 I did a post graduate master in project and quality management.

**CERTIFICATIONS AND PROFESSIONAL AFFILIATIONS**

Quality Manager and Lead auditor certified (IRCA, SICEV, EOQ, SICEP, SAQ)

ASNT Level II in MT/PT/UT

Six Sigma Black Belt

Association for Project Management (elapsed)

Member of the Italian Engineering Society: Chartered/European Engineer

Bosiet-Opito (offshore) Certificate (elapsed)