



Alessio Zunta

August 10th, 1976 – Gorizia (Italy)

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EXPERIENCE

Area Manager, MS Printing Solutions - Dover (Shanghai) Industrial
Shanghai, China (100 million euros turnover)
04/2017 - 11/2023 www.msitaly.com

- sales of digital printing machinery for textile
- organizing after sale service
- sales structure development
- new machine and ink projects development
- South-East Asia market development

Owner, F.V.G. in China Co. Ltd.

Shanghai, Cina (18 million euros turnover)
08/2017 - 07/2022 www.fvginchina.cn

- import, distribution and sales on-line & off-line of Italian wine
- promotion and social media marketing

General Manager, IPL Industrial Hoses (Shanghai)

Shanghai, Cina (18 million euros turnover)
04/2015 - 03/2017 www.ipl.it

- import and sales of PU, PVC, TPE hoses for industrial and food use
- market development
- industrial reorganization

Owner, F.V.G. in Asia Co. Ltd.

Hong Kong (18 million euros turnover)
09/2015 www.fvginasia.com

- promotion of Italian wine from Friuli

General Manager, Changshu Ritmo Plastic Welding Technology

Changshu, China (15 million euros turnover)
09/2012 - 08/2014 www.ritmo.it

- production and sales of machinery for plastic pipe welding and cutting
- supervising of production plant, managing purchase department
- planning of organization's activities; coordinate all departments
- introduction of operational management and industrialization process
- developing business in China and Southeast Asia market
- management of Hong Kong trading company

PROFILE

- 19 years working experience in Asia
- 15 years as Manager in China for Big Companies and SM Enterprises
- Management of all departments
- Organisation of industrial processes
- Market development

LANGUAGES

- English fluent, working proficiency
- Chinese fluent, working proficiency
- Korean basic knowledge
- Vietnamese basic knowledge
- Italian native

IT Skills

- Baan ERP
- Kingdee K3 ERP
- Office on Win and Mac

EDUCATION

Business Manager, Savio (Shandong) Textile Machinery
Jining, China (550 million euros turnover)
6/2008 - 08/2011 www.saviotechnologies.com

- production and sales of machinery for yarn processing
 - managing technical-sales office
 - reorganizing work processes and implement ERP system
 - order administration for China market and worldwide
 - production planning
 - technical configuration of machinery
 - budget control and reporting for headquarter
 - cost/profit analysis of sales
 - managing shipment organisation and export
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Clerk, Cesped S.p.a. International Forwarder
Trieste, Italy (100 million euros turnover)
01/2008 - 03/2008 www.cesped.it

- management of import shipment
 - managing clients and suppliers
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Italian teacher, Coritalia 코리아탈리아
Seoul, South Korea
07/2006 - 06/2007 www.coritalia.com

- teaching Italian to adults, grammar and conversation all levels
 - teaching organization
 - production of new teaching materials
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Italian teacher, Italia Oggi 今日義大利語文中心
Taipei, Taiwan
04/2004 - 05/2006 www.italia-oggi.com.tw

- teaching Italian to adults, grammar and conversation all levels
 - production of new teaching materials
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Vietnam National University
Ho Chi Minh, Vietnam 2023
Vietnamese language course

Jiao Tong University
Shanghai, China 2013
Business Administration Course

- Business Administration
 - Doing Business in China
 - Project and Operations Management
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Chamber of Commerce of Udine
Udine, Italy 2007
Business Relationship Course

Ca' Foscari University of Venice
Venice, Italy 2002
M.A. in Far East Asian Studies

Yonsei University
Seoul, South Korea 2000
Korean language course

Taiwan National Normal University
Taipei, Taiwan 1998
Chinese language course

State Agricultural Technical Institute
Gradisca d'Isonzo, Italy 1995
Diploma Agricultural Technical Expert

Sing

Alessio Zunta



Ho Chi Minh City - Vietnam, 15 / 06 / 23